



## 2008 Constructech Vision Awards

Winners in the ninth annual Constructech Vision Awards continue a tradition of tech excellence set forth by those before them.

### **The J Companies** GOLD

The three Brot brothers, Allan J., David J., and Robert J., grew up in the construction business. Their father Hy Brot was a successful subcontractor, and the brothers have followed Hy's policy of being involved personally with each project their firm, The J Companies, undertakes. The J Companies, [www.thejcompanies.com](http://www.thejcompanies.com), New York, N.Y., has provided construction, development, and consulting services for more than 50 years.

The J Companies wanted to implement a program that could adapt to the growth of the company and its customer's needs. One guiding principle it holds is to focus on its core competencies. While no company can avoid dealing with technology today, The J Companies decided it would outsource technology requirements, including hardware, software, and support and consulting services, with The Cram Group, [www.thecramgroup.com](http://www.thecramgroup.com), New York, N.Y., and adopted the ProjectXnet hosted solution. ProjectXnet is an ASP (application service provider) solution that resides on the Internet and is accessed by accounting, project management, and other departments via the Web, email, and even mobile devices.

The Cram Group hosts applications such as Sage Master Builder, [www.sagemasterbuilder.com](http://www.sagemasterbuilder.com), Beaverton, Ore., Prolog Manager from Meridian Systems, [www.meridiansystems.com](http://www.meridiansystems.com), Folsom, Calif., and even Microsoft Office for The J Companies. Services are available 24/7 and The J Companies no longer has to worry about upgrades, technology changes, "orphan" software, and other technology issues. Remote jobsites can access the systems online. By using on-demand technology, employees spend less time waiting for applications to come up.

The J Companies' customers have come to recognize the value of ProjectXnet, as well. New employees can get up to speed quickly and support is available in minutes, not days. All this and the license fees and costs are spread out over time, which ultimately helps improve the bottomline.

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